



CUT YOUR BILLS IN HALF

Your phones and broadband connectivity should be powering your business to new heights, not sucking profits from your bottom line. If you feel like your telecoms provider isn't adding value to your business or you're feeling ripped off, then it's time to talk to Northern Telecom. We're big enough to deliver great services and fantastic savings, but small enough to care about your business.

"How can you save me 50 percent"?

It depends on your current provider and the services you have, but we really can save as much as 50 percent on your telecoms bills.

If you're a BT customer you may be surprised to learn that they've increased prices six times in the last few years. In the last 18 months alone they've raised prices on three occasions. Typically prices are being increased by as much as four percent each time. It's little wonder customers feel like they are being ripped off.

Typically we can save business customers with BT around 50 percent, sometimes it's a lot more. But it's not just BT customers we can help. Even when our competitors offer broadly similar pricing, we frequently find that the solutions they are selling are over complicated or don't meet your needs, adding unnecessary cost. Our sales teams are tasked with selling solutions that are right for your business, not just making a sale at any cost.

Our services

Northern Telecom offers a host of telecoms and technologies solutions for businesses including:

- Mobile and fixed phone telephony
- Migration away from ISDN and PSTN
- Physical and hosted phone systems
- ADSL and Fibre broadband
- Leased line connectivity
- Enterprise grade WiFi solutions

Just talk to us, we're bound to have sensible ideas to make your telecoms work harder for you.

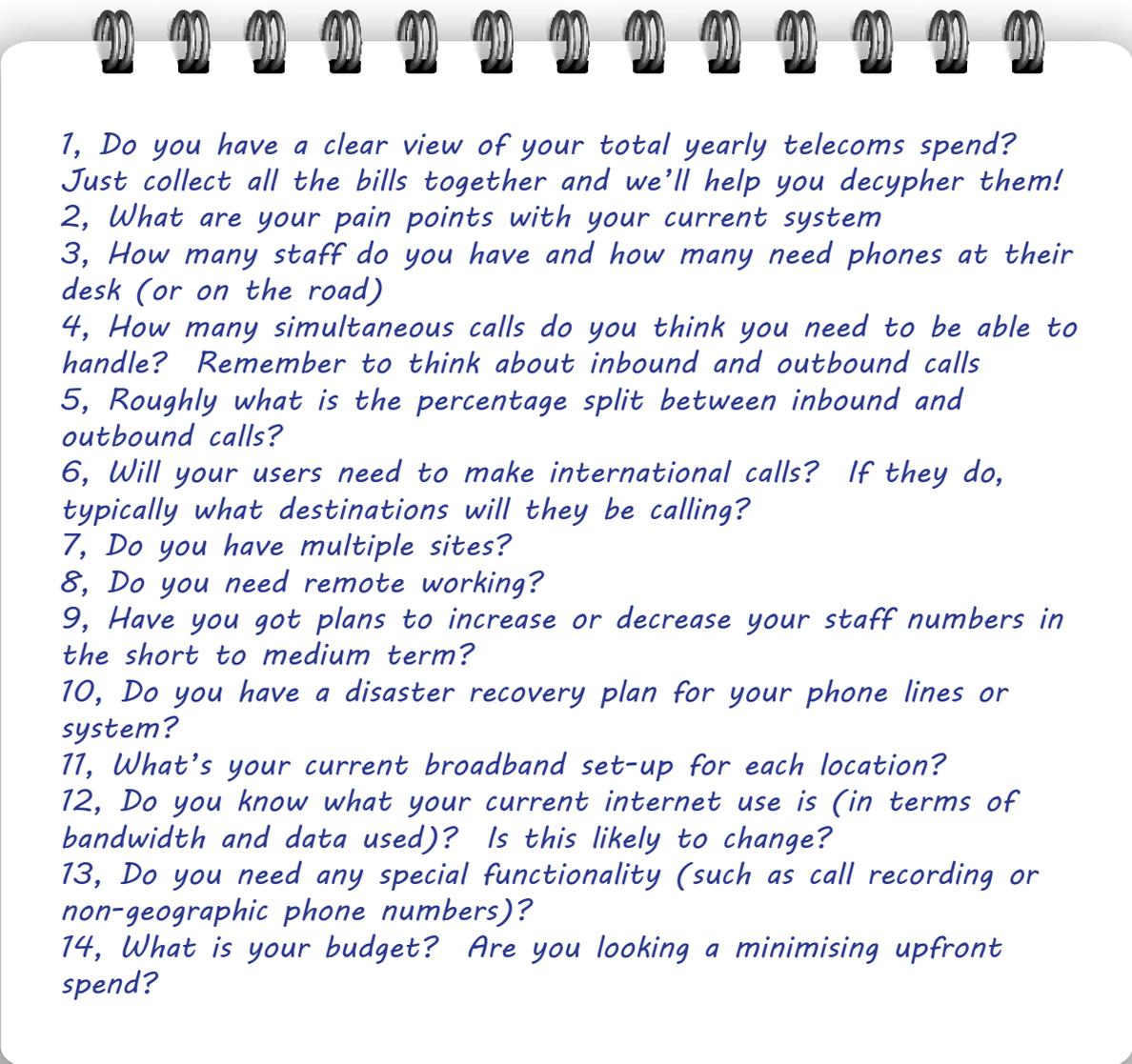
**Call our friendly Yorkshire based team
on 0113 831 5555 or email
sales@northerntelecom.co.uk**

NEED A NEW PHONE SYSTEM?

Let's face it, most business owners aren't specialists in phone systems. Sooner or later though, most business owners are faced with the choice of whether or not to invest in, or replace a phone system.

So where do you start?

We've created a simple checklist to help you have sensible conversations with potential providers. Whether you're considering joining Northern Telecom or someone else, the checklist will give you a great starting point when you're thinking about changing your system.

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- 1, Do you have a clear view of your total yearly telecoms spend? Just collect all the bills together and we'll help you decypher them!*
 - 2, What are your pain points with your current system*
 - 3, How many staff do you have and how many need phones at their desk (or on the road)*
 - 4, How many simultaneous calls do you think you need to be able to handle? Remember to think about inbound and outbound calls*
 - 5, Roughly what is the percentage split between inbound and outbound calls?*
 - 6, Will your users need to make international calls? If they do, typically what destinations will they be calling?*
 - 7, Do you have multiple sites?*
 - 8, Do you need remote working?*
 - 9, Have you got plans to increase or decrease your staff numbers in the short to medium term?*
 - 10, Do you have a disaster recovery plan for your phone lines or system?*
 - 11, What's your current broadband set-up for each location?*
 - 12, Do you know what your current internet use is (in terms of bandwidth and data used)? Is this likely to change?*
 - 13, Do you need any special functionality (such as call recording or non-geographic phone numbers)?*
 - 14, What is your budget? Are you looking a minimising upfront spend?*

The answers to the above questions will help us give you great independent and impartial recommendations on the best technologies for your needs, from the latest physical phone systems, through to cloud-based 'hosted' systems that leverage the power of your internet connection to deliver a phone system without the need for a physical system on site. Whatever you choose, we'll help you make big savings

To find out more, talk to our helpful team on
0113 831 5555 or email us at:
sales@northerntelecom.co.uk

